



**Indiana**

July 11, 2016

Mike Karickhoff  
Friends for Karickhoff  
PO BOX 6772  
KOKOMO IN 46904

Dear Representative Karickhoff:

Congratulations! The NFIB/Indiana Political Action Committee, comprised of small business owners from throughout the state, met recently and has selected your candidacy for endorsement. The committee members and I are appreciative of your willingness to advocate for the roughly 14,000 NFIB members in Indiana.

We have several tools that we use at NFIB to help you with your campaign. In past elections, this packet has proven to be very useful in helping to solidify your support from the small-business community. I will be happy to discuss options with you at any time.

We will be making official endorsement announcements to the public in August or September. In the meantime, feel free to use the endorsement in any campaign literature.

I look forward to helping make your campaign a success! Please feel free to call me at any time. I can be reached at (317) 638-4447 or [barbara.underwood@nfib.org](mailto:barbara.underwood@nfib.org). Good luck and I look forward to working with you in January.

Best regards,

A handwritten signature in blue ink that reads "Barbara Quandt Underwood". The signature is written in a cursive style with a large, flowing "B" at the beginning.

Barbara Quandt Underwood  
NFIB/Indiana State Director